

# MARTIN GALLAGHER

## CURRICULUM VITAE

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10838 South Maplewood • Chicago, Illinois 60655  
Phone: (708) 226-5633 • Fax: (708) 226-5644 • Email: Gallag@ameritech.net

### EDUCATION

SAINT XAVIER UNIVERSITY, Chicago, Illinois

**MBA – Finance, 2001**

- Distinguished Student Award, 4.0 GPA

UNIVERSITY OF CHICAGO, Chicago, Illinois

**Continuing Education** (non-credit)

- Grammar & Professional Writing, 1989
- Public Speaking, 1988

NORTHERN ILLINOIS UNIVERSITY, DeKalb, Illinois

**BA – Psychology, 1977**

- Minor in Sociology, concentration in Criminology

### EMPLOYMENT

GALLAGHER INVESTMENT SERVICES, INC.

**April 2002 to Present**

**PRINCIPAL**

9501 West 144th Place, Suite 202

Orland Park, Illinois 60462

Phone: (708) 226-5633

SAINT XAVIER UNIVERSITY

**January 2002 to Present**

**ADJUNCT INSTRUCTOR**

**Graham School of Management**

3825 West 103rd Street

Chicago, Illinois 60655

Phone: (773) 298-3600

BECKER CONVISOR

**July 2002 to July 2003**

**CFA TEST WRITER**

One Tower Lane

Oak Brook, Illinois 60181

Phone: (630) 571-7700

LEHMAN BROTHERS INC.

**January 1987 to November 2000**

*Formerly Shearson Hutton Inc.*

**VICE PRESIDENT / CBOT FLOOR MANAGER**

190 South LaSalle Street, Suite 2200

Chicago, Illinois 60603

Phone: (312) 609-8001

DELLSHER INVESTMENT INC.

**April 1983 to December 1986**

*Out of business*

**FUTURES FLOOR MANAGER**

10 South Wacker Drive

Chicago, Illinois 60606

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## EMPLOYMENT

DISCOUNT CORP. OF NEW YORK FUTURES

January 1980 to April 1983

*Out of business*

**FLOOR MANAGER / PIT TRADER**

200 South Wacker Drive

Chicago, Illinois 60606

O'BRIEN BUDD BUSINESS FORMS

September 1978 to December 1979

*Out of business*

**ASSISTANT OFFICE MANAGER**

North Ave. & Yale

Villa Park, Illinois 60181

HEINOLD COMMODITIES INC.

September 1975 to May 1978

*Out of business*

**IMM DESK MANAGER / INSTITUTIONAL SALES**

200 South Riverside Plaza

Chicago, Illinois 60606

## CAREER SUMMARY

(RECENT)

GALLAGHER INVESTMENT SERVICES INC.

Founder and operations manager of portfolio analysis, asset management, retirement planning and related services for individuals of high net worth and institutional accounts.

ST. XAVIER UNIVERSITY

Plan, develop and teach business classes to student groups ranging in size from 3 to 40 at both undergraduate and graduate levels. Classes taught include:

- **Statistics for Decision Making**, BUSGR 530, Spring 2003-Spring 2006
- **Combined Foundations** (Finance, Statistics, Economics), BUSGR 496, Spring 2002-Spring 2006
- **Financial Analysis II**, BUSGR 537, Spring 2006
- **Financial Analysis I**, BUSGR 530, Spring 2005
- **Investment Planning**, BUSGR 556, Spring 2005
- **Economic Principles**, BUSGR 492, Fall 2003-Spring 2004
- **Macro Economics**, BUS 200, Fall 2002-Spring 2003
- **Micro Economics**, BUS 201, Spring 2003
- **Investment & Portfolio Analysis**, BUS 428, Summer 2002

BECKER CONVISOR

Contract position writing test questions for CFA Prep courses. Also provided proofreading services for test questions for CFA I, II & III Exams.

LEHMAN BROTHERS INC.

Floor manager with full responsibility for hiring and management of up to 77 personnel for the world's largest trading floor operation. Developed new institutional business in interest rate futures. Achieved a record of success during periods of rapid mergers, acquisitions, diversification and market turmoil.

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## CREDENTIALS

**Chartered Financial Analyst** – Charterholder 2000, CFA Institute Inc.  
**Series 65 License** – NASD  
**Series 3, 7 & 63 Licenses** – 1987-2000, NASD

## COMMITTEES

### **The Investment Analyst Society of Chicago Inc.**

- Education Committee, 1999-2000

### **Chicago Board of Trade**

- Floor Space Committee, 1994-1999
- Technology Committee, 1993-1999
- Ten Year Committee, 1995-1996
- EOS-TOPS Committee, 1993-1995

### **Chicago Mercantile Exchange**

- Eurodollar Committee, 1985-1986

## AFFILIATIONS

**Beta-Sigma Corporation:** Non-profit group managing the housing and alumni association for Northern Illinois University's Sigma Pi Fraternity  
President, 2002-Present

### **The Investment Analyst Society of Chicago Inc.**

Member since 1999

### **Toastmasters International**

President of Alsip Chapter, 1993 ... Member, 1990-1995  
Member of Evergreen Park Chapter, 1986-1989  
Certified Toastmaster

## CIVIC SERVICE

### **WMPIA Morgan Park Improvement Association**

Vice President, Treasurer: 1989-1995

## REFERENCES

John Eber, PhD                      Phone: (773) 298-3600  
Dean, Graham School of Management: St. Xavier University

Jonathan Graham                  Phone: (312) 559-8478  
Former Vice President, Lehman Brothers Inc.

David Jeskey                      Phone: (630) 584-3001  
President, XYZ Marketing

William Healy, CPA                Phone: (708) 349-1700  
President, William Healy Accounting